

Level Up Your Banking Experience:

Discover Security Bank's Elite Services



**PHILSME
DIGITAL
MAGAZINE**

OCTOBER 2025



FEATURED BUSINESS SOLUTIONS

Banking and Finance ■ Legal Tech Solutions ■ Digital Marketing Solutions
E-Commerce Solutions ■ Financing Solutions ■ CRM System Solutions ■ Telecommunications Solutions
■ Information Technology and many more...



17th Philippine SME Business Expo - Franchise Edition



NOV 28-29, 2025
EVENT DATE



10:00AM - 06:00PM
EVENT TIME



**WORLD TRADE CENTER
METRO MANILA**
EVENT LOCATION

PHILSME DIGITAL

MAGAZINE

FOR SMEs, START-UPs & ENTREPRENEURS

OCTOBER 2025 FEATURES

Level Up Your
Banking Experience:
Discover Security
Bank's Elite Services



Ronald
Alaras
Client Engagement
Relationship Manager

Jan Carlo
Bautista
Client Engagement
Relationship Manager

Glimmer Hope
Deslate
Client Engagement
Relationship Manager



Featured Business



FEATURED BUSINESS SOLUTIONS

- Banking and Finance
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- Digital Marketing Solutions
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- Financing Solutions
- CRM System Solutions
- Telecommunications Solutions
- Information Technology and many more...

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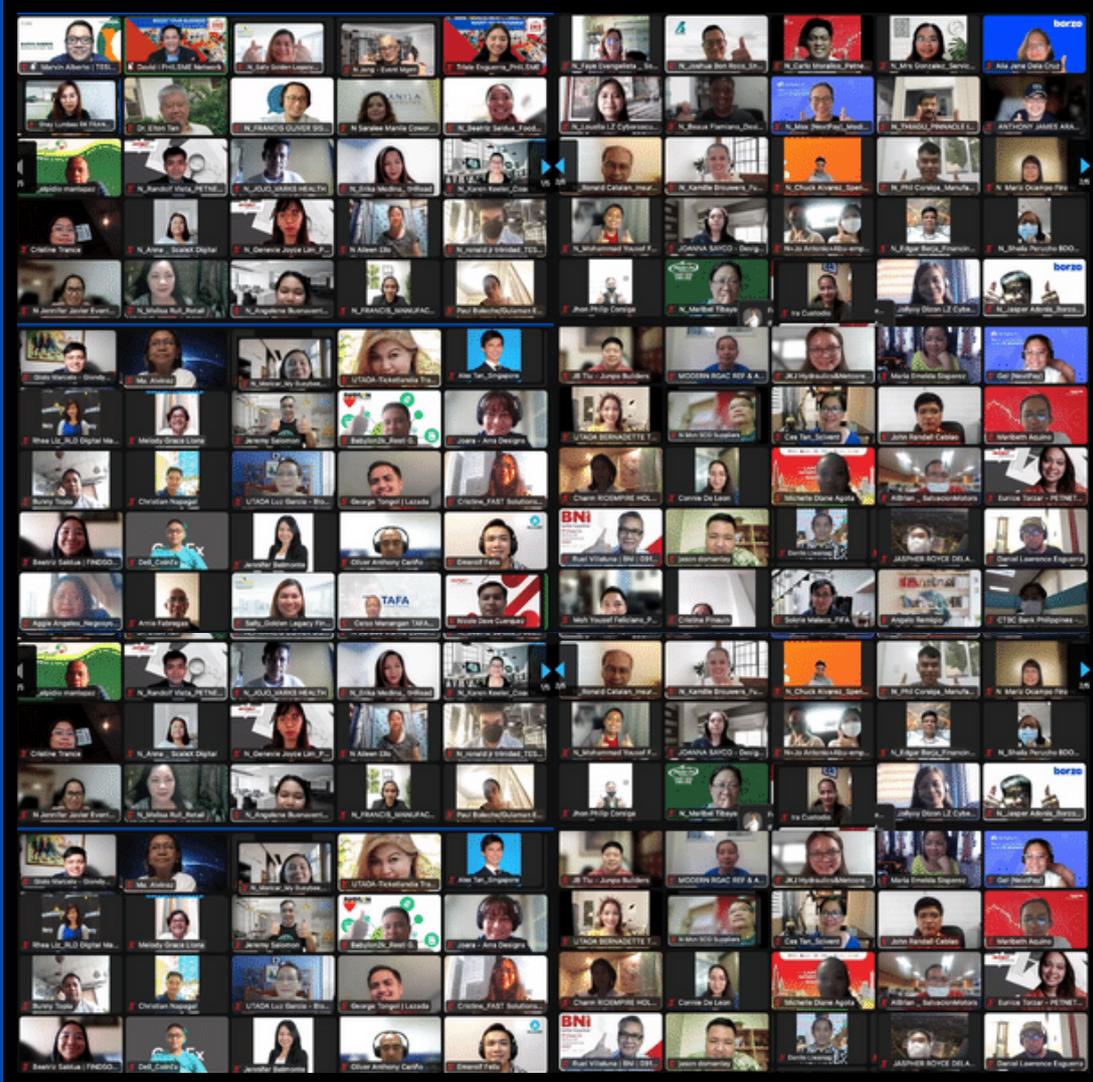
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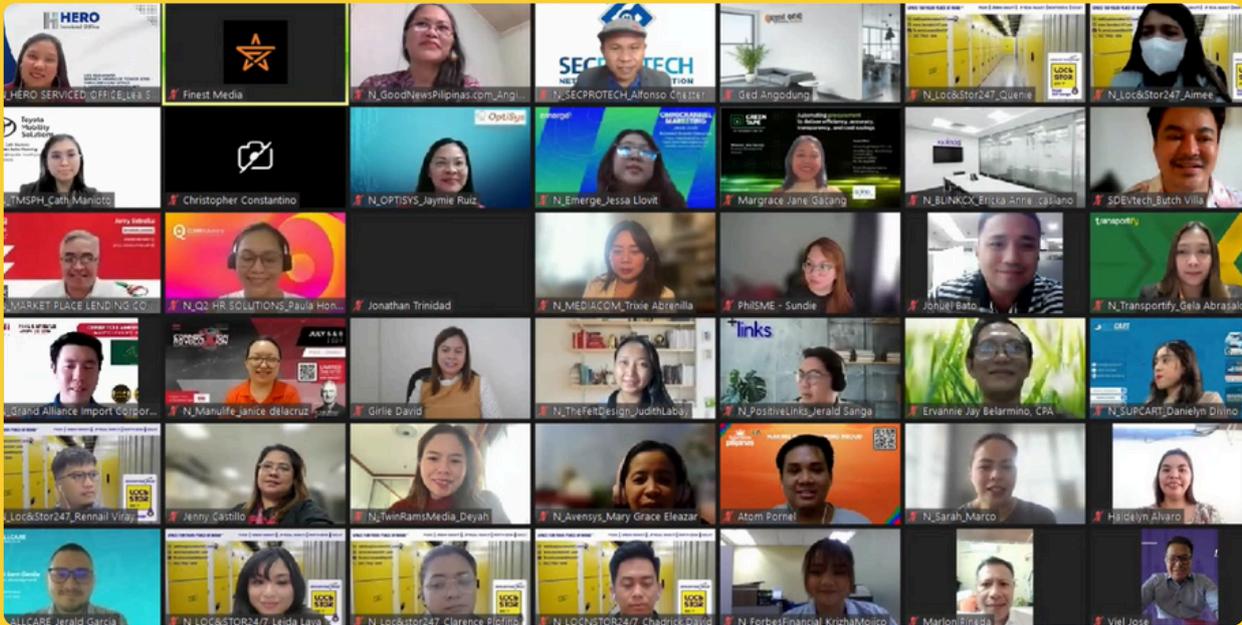
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Unlocking **SME** Potential with **Security Bank's** Smart Business Solutions

by: Franchezca Romano

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In today's competitive business landscape, Small and Medium Enterprises (SMEs) are constantly searching for reliable partners who can support their growth and help them navigate challenges. At the **PHILSME Network Meeting** on September 25, 2025, **Security Bank Corporation** showcased how its tailored financial solutions are designed to empower entrepreneurs, streamline operations, and build long-term success.

The event featured three of **Security Bank's** Client Engagement Relationship Managers: **Glimmer Hope Deslate**, **Ron Alaras**, and **Jan Carlo Bautista**, who each shared how the bank is addressing the unique needs of SMEs through its comprehensive range of products and services.



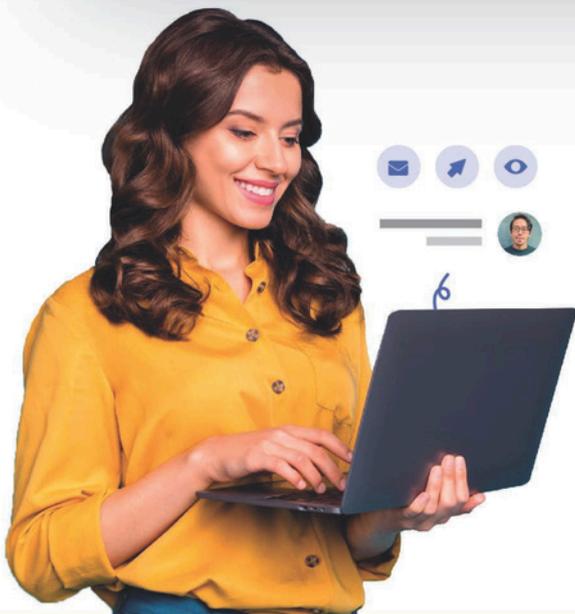
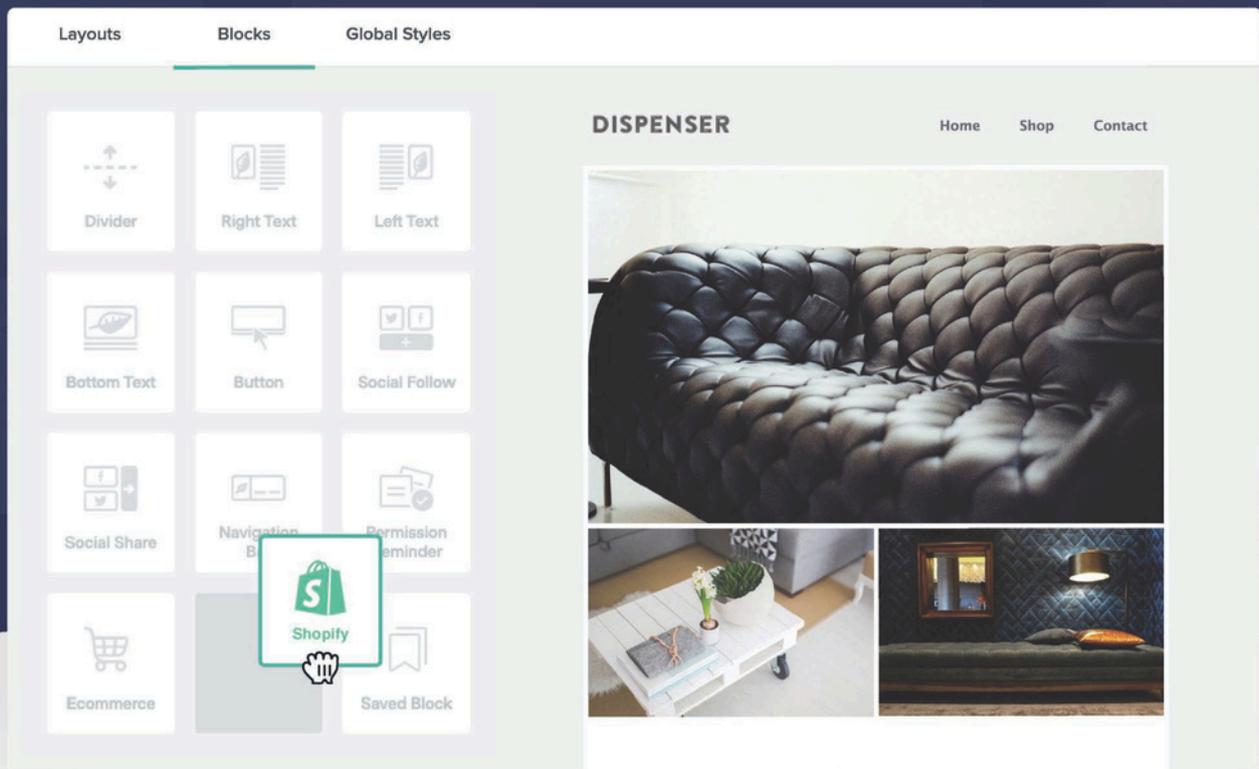
The discussion opened with the fundamental question: What do **SMEs** look for in a bank? The answer was clear: trustworthiness, financial support, and exceptional **banking** experiences.

"SMEs don't just want transactions; they want relationships," said JC Bautista. "Everything business owners are looking for in a bank, Security Bank has it."

(Read more on page 12)

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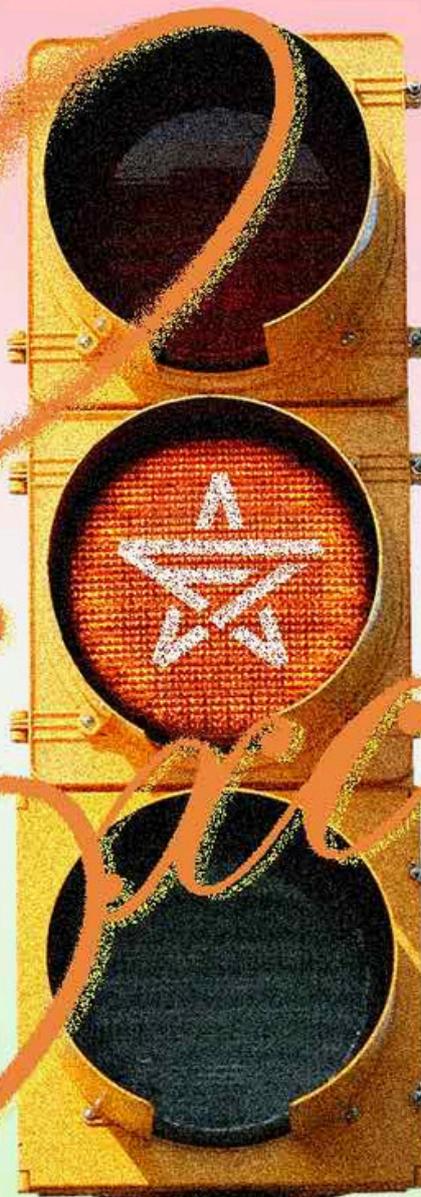


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Unlocking **SME** Potential with **Security Bank's** Smart Business Solutions

A strong business starts with the right foundation. **Security Bank's "Business Plus Account"** is specifically designed for entrepreneurs, offering easy management of funds and government payments, access to the bank's full suite of business solutions, a gateway to loans, digital platforms, and beyond banking services.

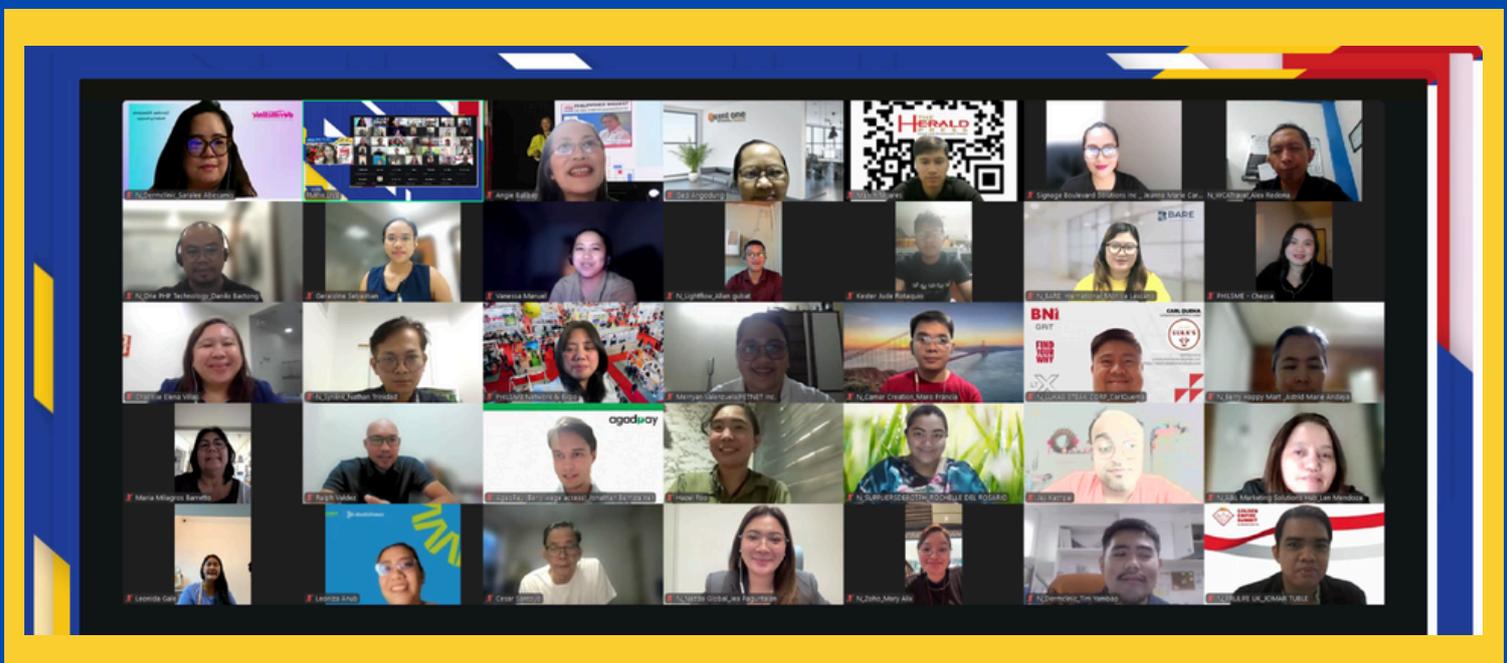
This account is more than just a deposit product, it's the first step towards building a trusted partnership with **Security Bank**. In the digital economy, seamless payment collection is crucial. **Ron Alaras** introduced "**Security Bank Collect**", a payment solution with two powerful options: **1. Link Collect: Create and send secure payment links via messaging apps or social media. 2. Web Collect: Integrate a payment button into websites or apps for easy checkout.**

Both tools offer multiple payment options including cards and e-wallets like GCash and Maya's real-time tracking, and low transaction fees. Merchants can set up quickly and receive payments within days, making it an ideal solution for both brick-and-mortar and online businesses.

"Affordable financing empowers SMEs to grow, innovate, and contribute more to the economy," JC emphasized.

From protecting assets with business insurance to streamlining compliance, these solutions ensure that entrepreneurs can focus on what matters most—growing their business.

To reward high-value clients, **Glimmer Hope Deslate** introduced the **Business Elite Program**, designed to provide VIP treatment to qualified business owners. Benefits include: Waived fees and maintaining balances, Preferential loan rates and waived processing fees, Free checkbooks and ATM withdrawals, A dedicated relationship manager, Exclusive partner discounts.





Businesses qualify with either a ₱2M relationship balance or a ₱20M business mortgage loan. "With Business Elite, entrepreneurs enjoy premium banking tailored for their growth journey," Glimmer explained.

Closing the session, the speakers encouraged entrepreneurs to take advantage of Security Bank's full suite of SME solutions.

"You've built your business with passion and dedication," said Glimmer. "Now it's time to elevate it. With Security Bank Business Elite, you gain the competitive edge to seize opportunities, outpace competition, and take your business further."

For SMEs ready to level up, Security Bank offers not just financial services, but a true partnership for growth.

Join this fun, high-energy, and collaborative group. To learn more about the PHILSME Business Network or the 17th Philippine SME Business Expo (PHILSME) on November 28-29, 2025, contact sunshine@philsme.com, text, or call +63 916 642 7813, or Viber/WhatsApp +63 968 569 8358.



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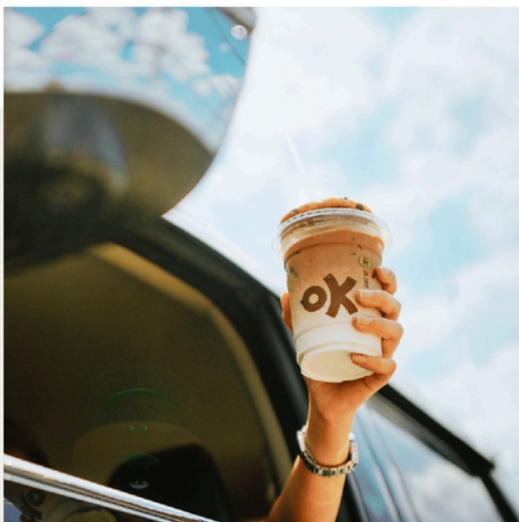
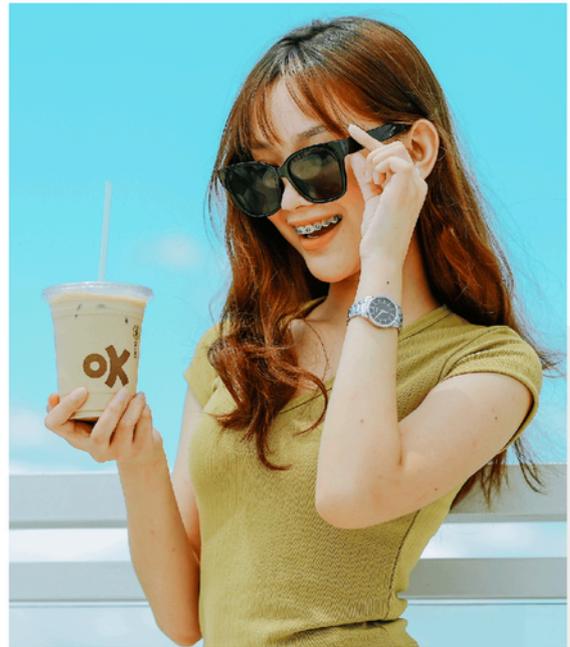




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a cafe dedicated to spreading positivity and encouragement through a good cup of coffee, assuring everyone that everything will be OK. OK CAFE.PH has consistently pursued innovation, exemplified by the growth of the Kaypian branch.



Currently, operations are focused on the Kaypian location, which continues to expand and evolve. To this day, OK CAFE.PH continues to prosper in Bulacan and is now venturing into franchising to share its goodness and motivation with even more communities—one cup of coffee at a time

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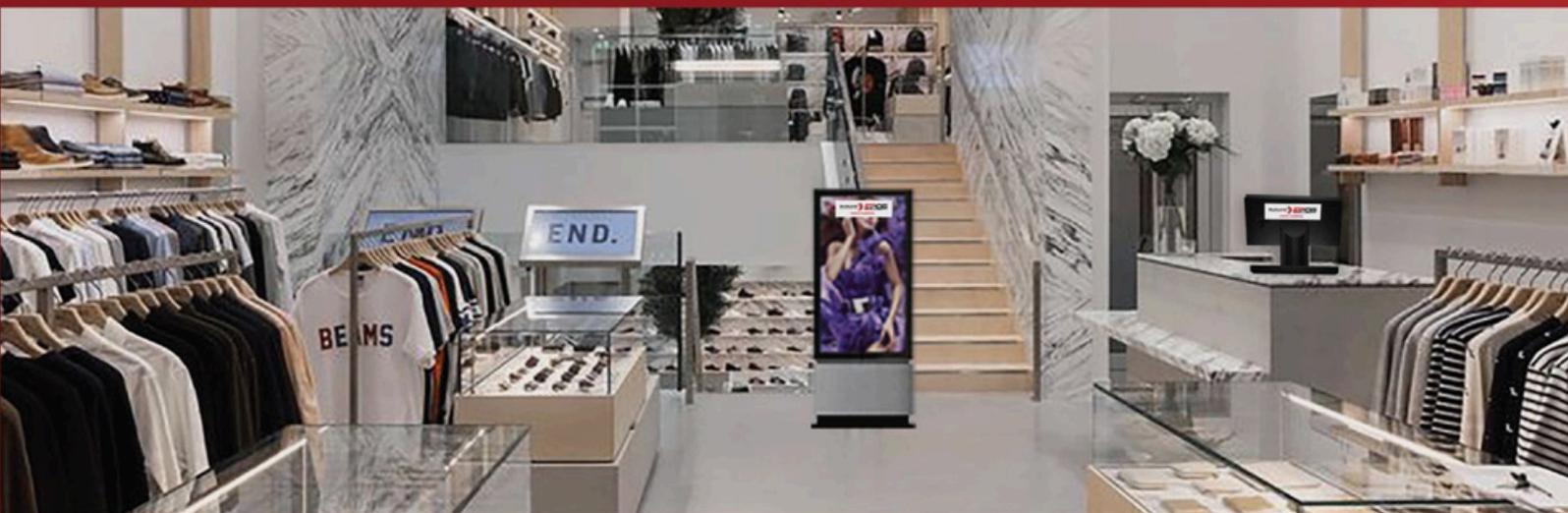


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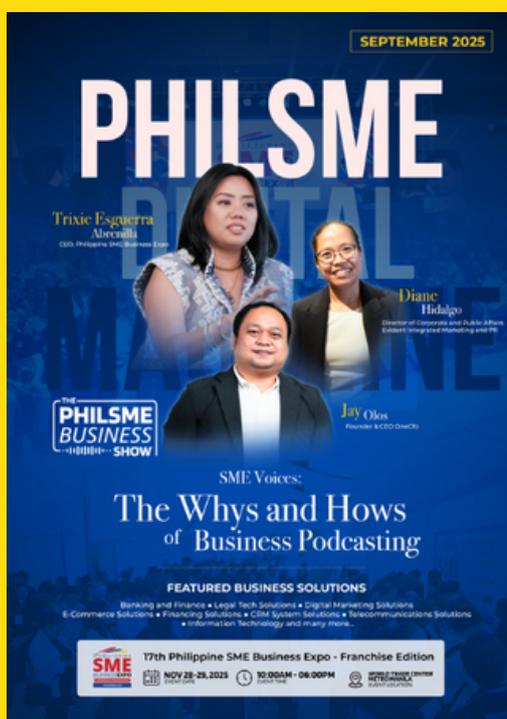
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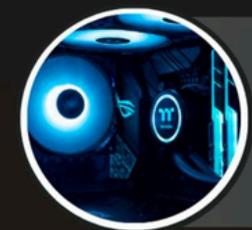
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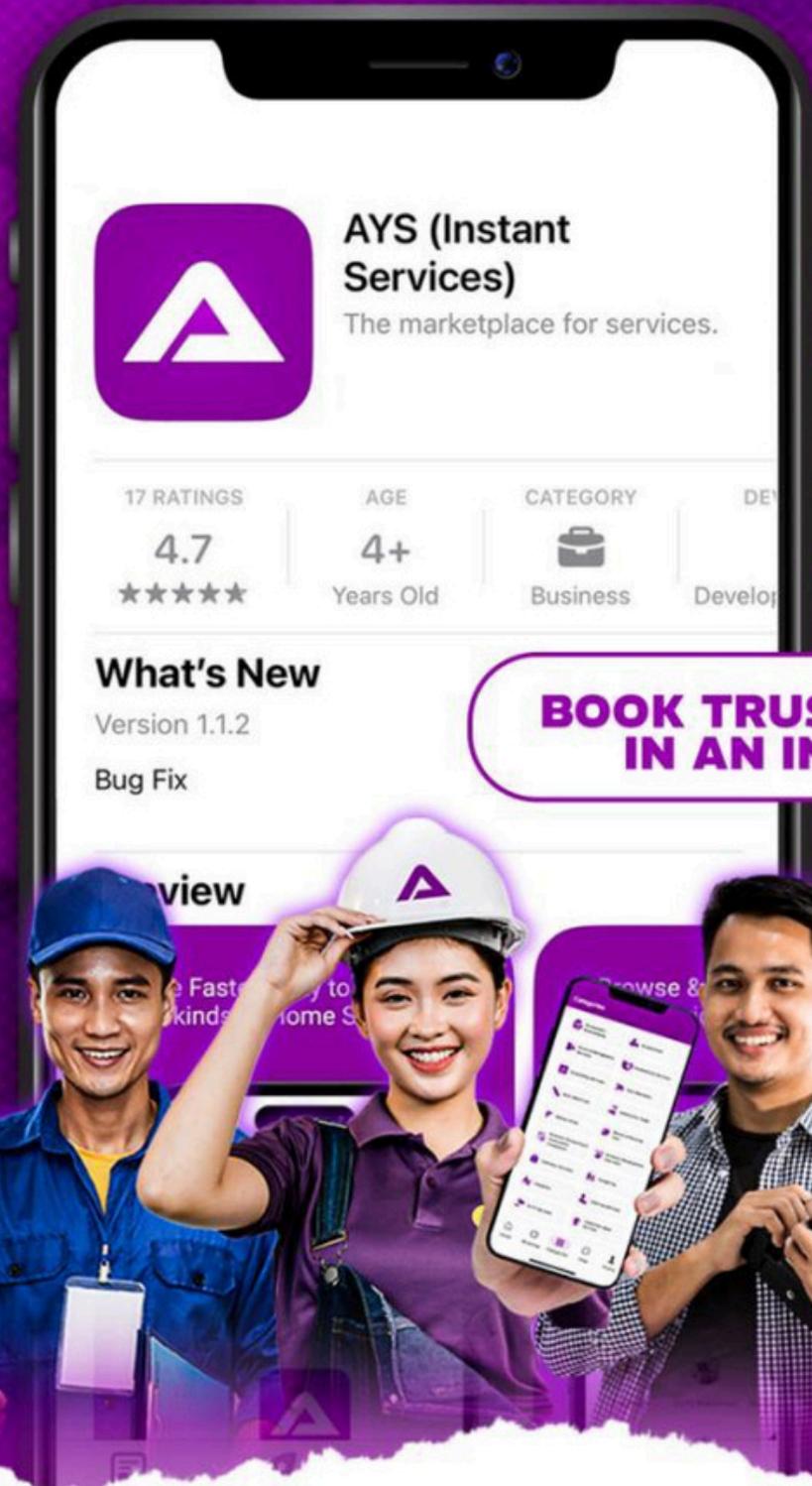
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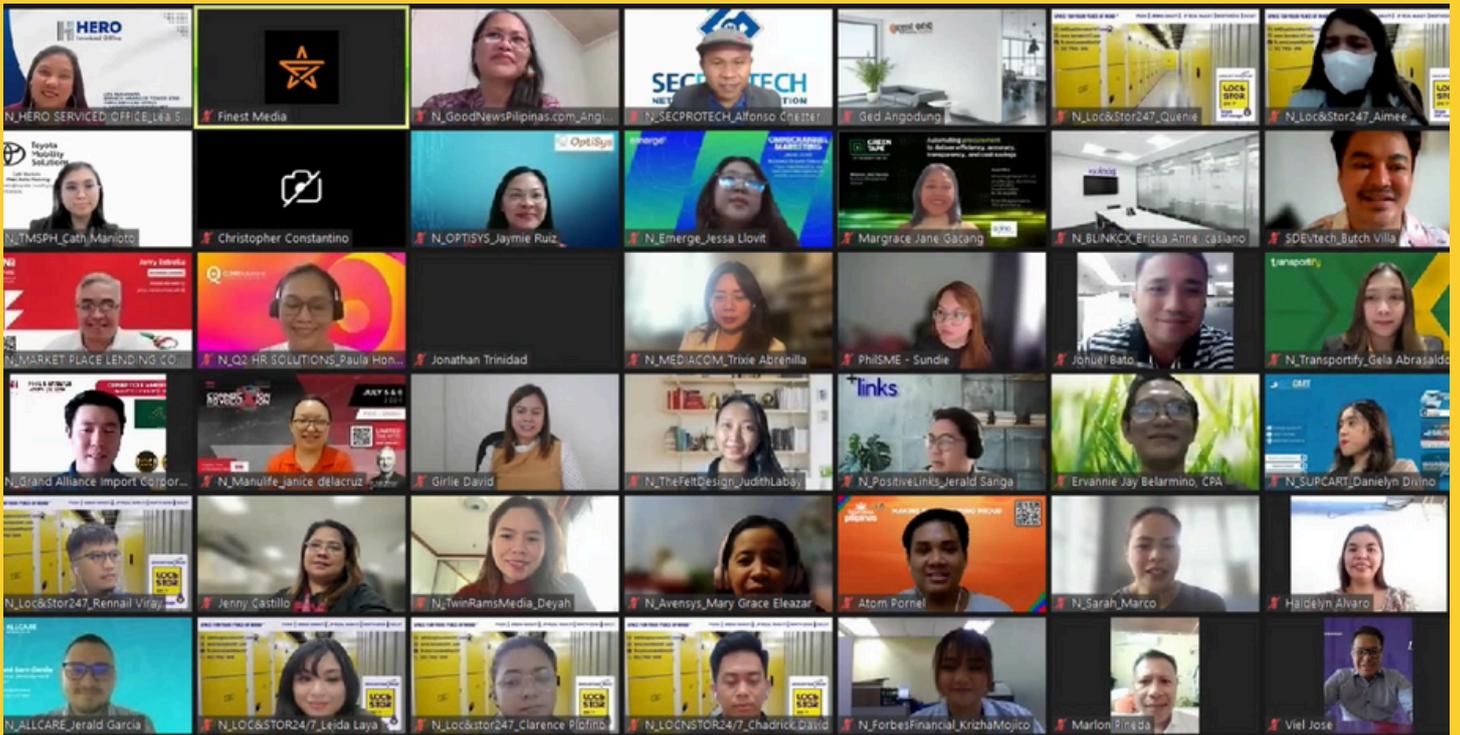
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